

JOB DESCRIPTION

Senior Product Manager: Frame Grabbers



This document is an external facing document provided as part of the recruitment process

Overview

Active Silicon is a market leader in the design and manufacture of leading-edge computer imaging products. These products are used in many areas of science and industry, including manufacturing, life sciences, medical imaging, robotics and security, with many products targeted to specific customer requirements. The current range of products can be seen on the company's website. The type of customers we have, are in general, medium to large companies with which we forge strong long-term relationships and are located all over the world.

Active Silicon is part of the Solid State plc group, listed on the AIM stock market. As part of Active Silicon's expansion there is now the need for a dedicated Product Manager for the FireBird frame grabber product range.

Summary Details

Job Type:	Product Management
Job Title:	Senior Product Manager
Location:	Iver, UK (just outside M25, NW London) with option of hybrid home/office working
Hours:	37.5 hours per week Holiday: 25 days (plus public holidays)
Salary Package:	£Competitive depending on skills and experience, plus salary-sacrifice pension (5% employer, 3% employee) and discretionary bonus scheme. Life assurance at 4x basic salary. Access to Westfield Health Scheme including: <ul style="list-style-type: none"> - Corporate Health Cash Plan including cover for dependents - Employee Assistance Programme - Discounted gym membership - Retail discount scheme - Wellbeing app
Qualifications:	Minimum of a good engineering degree in electronics, physics, or similar
Experience:	5 years+ hands-on technical development, plus 5+ years product management experience to include project planning/customer liaison/market research/new product introduction/product documentation

The type of person we are looking for:

The right candidate is likely to have a good engineering degree, plus perhaps other post-graduate qualifications and an early career track-record of design engineering in hardware, FPGA, software or product design in general. Then further experience of people and product management, but still retaining a strong technical knowledge and ability, in order to nurture, motivate and inspire other team members to facilitate the generation of world-class products that stand out above the competition. One of the most important traits is the desire, drive and enthusiasm to produce the world's best-in-class products.

Key Competencies

- Leadership – being able to take ownership of products and to inspire, motivate and lead others.
- Focussed – able to work to deadlines and meet targets.
- Success driven – having the desire to produce the best products, right first time and better than the competition.
- Strong technical competency – able to understand the products in detail at every level as well as grasp the big picture of the solution the products provide.
- Strong commercial awareness – ability to make decisions based on business factors as well as technical requirements.
- Customer/results driven – being able to appreciate, understand and act upon customer and market requirements and being able to deliver against these requirements.
- Communication – good written, verbal and presentation skills – the ability to communicate to senior management, customers, internal teams in a variety of departments as well as present to large audiences at trade conferences.

Key Responsibilities

- Have a thorough understanding of the products, the markets and customer requirements.
- Visit key customers around the world.
- The management of products from inception, business case analysis, through R&D, to New Product Introduction (NPI).
- Rapidly analyse and creatively grasp opportunities that arise from customer discussions, market needs and technology trends.
- The generation of customer-facing sales, marketing and technical documents, such as web content, datasheets, brochures and user manuals, plus the management of other product related documentation such as CAD drawings and compliance documents.

Useful Additional Areas of Expertise

The following are a benefit but not a requirement:

- Knowledge/background in imaging.